

Pricing Guide

SAVINGS ACCOUNTS AND SERVICES

| | FLEX ACCOUNT (ZMW) | FINCA SAVER (ZMW) | CORPORATE ACCOUNT (ZMW) |
|---|--------------------|-------------------|-------------------------|
| INTEREST | | | |
| Interest on Savings | N/A | 10% | N/A |
| | | | |
| ACCOUNT BALANCES | | | |
| Minimum Balance | 0 | 0 | 300.00 |
| Minimum Deposit at Account Opening | 0 | 0 | 0 |
| | | | |
| SERVICE FEES | | | |
| Monthly maintenance fee | 12.00 | 0 | 50.00 |
| Internal Funds Transfer | 0 | 0 | 0 |
| Dormant Account Reactivation | 0 | 0 | 0 |
| Standing Instruction- set up fee | 0 | 0 | 0 |
| Standing Instruction-transaction fee | 0 | 0 | 0 |
| Standing instruction-Failure | 4 | 4 | 4 |
| Salary Processing-per transaction | N/A | N/A | 3.00 |
| Interim and Historical Bank Statements | 15.00 | 15.00 | 15.00 |
| Cheque Processing | 10.00 | N/A | 10.00 |
| Over the Counter Withdraw Charge- for withdraw amounts less than 5,000 | 0 | 0 | 0 |
| Withdraw at FINCA Express Agent | 5.00 | 5.00 | N/A |
| Balance Enquiry at FINCA Express Agent | 0 | 0 | N/A |
| Mini Statement at FINCA Express Agent | 0 | 0 | N/A |
| INTER-BANK TRANSFER | | | |
| <50,000 | 25.00 | 25.00 | 25.00 |
| >50,001 | 50 .00 | 50 .00 | 50 .00 |

FIXED TERM DEPOSITS

| Amount (ZMK) | 90 Days | 180 days | 270 days Tenor | 365 days and above** |
|------------------|---|----------|----------------|----------------------|
| 200 - 5,000 | 3% | 5% | 5% | 10% |
| 5001 - 10,000 | 4% | 5% | 6% | 10% |
| 10,001 – 49,999 | 5% | 5% | 7% | 10% |
| 50,000 and above | Rates based on prevailing treasury bills + margin | | | |

FIXED TERM DEPOSITS

| Amount (ZMK) | 90 Days | 180 days | 270 days Tenor | 365 days and above |
|------------------|---|----------|----------------|--------------------|
| 50,000 and above | Rates based on prevailing treasury bills + margin | | | |

^{*}Interest rates indicated are per annum

LOAN PRODUCTS

| | SMALL ENTERPRISE LOAN (160,000- 1,000,000) | INDIVIDUAL BUSINESS LOANS (5,000-159,999) | GROUP LOANS (1,500-20,000) |
|--|--|--|-------------------------------|
| Interest rate per month (Declining Interest) | 5.6% | 6.8% | 7% |
| Arrangement fee | 8% | 10% | 10% |

COLLATERAL REGISTRATION FEES

| FEE DESCRIPTION | APPLICABLE FEE (ZMW) |
|--|----------------------|
| Registration of financing statement | 100.20 |
| Notice of amendment of financing statement | 100.20 |
| Discharge of financing statement | 100.20 |
| Search | 20.10 |
| Certificate of status | 20.10 |
| Registration of enforcement-notice of creditors rights | 50.10 |
| Registration of extinguishment of security interest | 50.10 |
| Motor vehicle registration | 434.00 |



^{*}Pricing for negotiated rates subject to management approval